



OXSENSIS

Oxsensis Ltd
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Job Description

Title: Applications Engineer

Reporting to: Commercial Manager

The Company

Oxsensis is a small (~30-person team) high technology business specialising in the development and manufacture of cutting-edge harsh environment optical sensing systems. It operates in the global Power Generation, Energy and Aerospace markets and has developed strong relationships with international Blue-Chip multi-national companies.

The Role

Oxsensis is seeking a hands-on Application Engineer, with a “can-do attitude” with the ability to work on your own initiative. We are seeking candidates with at least 3+ years experience in an Engineering role. The successful candidate will be a self-driven individual able to engage with all levels of the business and across all areas. The role will have opportunities to grow into Business Development or Product Management.

You would be joining the Commercial and Business Development team, but working closely with, a multi-disciplined team of engineers covering Optics, Mechanical and Opto-Electronics. You would be working alongside Engineering and Production, identifying and addressing customer requirements. Our customer base is global but is currently focused in Europe and the United States of America. Travel will be required from time to time, but contact will be mainly via email and teleconference. The Sales and Marketing department, which you would be part of, is growing at this exciting time in the Company’s history. You would have the opportunity to make the role your own with guidance from the immediate team around you. The ideal candidate would have a good overall engineering background to degree level, in an engineering discipline. Knowledge of instrumentation and/or Gas Turbines would be beneficial. Fibre optic experience is not essential as in-house training would be provided.

Experience in the following areas would be advantageous:

- Knowledge of optics principles
- Working directly with customers and providing project updates
- Import and Export requirements, particularly for North America
- Working in accordance with quality procedures for documentation, production and shipping
- Basic knowledge of mechanical definitions, fittings and material capabilities

The successful candidate would be expected to carry out the following primary tasks: -

- Own the technical customer relationship. Validate customer requirements. Manage customer trials and tests, organising mechanical and electronic interface requirements. Some customer site assessments and commissioning. Keep internal teams updated.
- Produce and manage technical literature including product data sheets and promotional material. Some presenting and discussing technical aspects of the Company’s products to facilitate new or existing business opportunities.

VAT Registration: 823 6093 35 Registered Company No. 4894975

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- Work closely with commercial team to aid in developing sales. Represent the customer internally to the Company. Bridge the gap between internal technical teams and commercial teams
- Managing the product development from Commercial and business development perspective.
- Create, maintain and follow internal processes.
- Work with and aid internal teams to assist on large scale bids.
- Other responsibilities will be provided to aid in promoting business activities where required.

Skills and Qualifications

The candidate will need to be team orientated but with the ability to work alone, possess a high level of communication, organisational, interpersonal skills, report writing and presentation skills and comfortable with detail. Educated to degree level in an engineering or science discipline. The candidate should be passionate about technology and looking to make a significant contribution to the Company. All applicants must be eligible to work in the UK and hold a UK Passport (or equivalent so to enable customer visits) for travel purposes, without the requirement for sponsorship.

Please forward your responses to Mrs Donna Mackett donna.mackett@oxsensis.com

